

# CONDENSED FINANCIAL STATEMENTS FOR THE SECOND QUARTER ENDED 30 JUNE 2014

| Contents   | <b>Page</b> |
|--|-------------|
| Condensed Statement of Profit or Loss and Other Comprehensive Income | 1           |
| Condensed Statement of Financial Position                            | 2           |
| Condensed Statement of Changes In Net Asset Value                    | 3           |
| Condensed Statement of Cash Flows                                    | 4           |
| Notes to the Financial Statements                                    | 5 - 12      |



# TOWER REAL ESTATE INVESTMENT TRUST

# CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE SECOND QUARTER ENDED 30 JUNE 2014

| The figures have not been audited.        | Individual Quarter                                |  | Cumulative Quarter                          |                                      |
|---|---|--|---|--------------------------------------|
|   | Current Year<br>Quarter Ended<br>30,06,2014<br>RM | Preceding Year<br>Corresponding<br>Quarter Ended<br>30.06.2013<br>RM | Current Year<br>To Date<br>30.06.2014<br>RM | Preceding Year To Date 30.06.2013 RM |
| Income                                    |   |  |   |                                      |
| Gross revenue                             | 11,795,160  | 13,219,055   | 23,914,971                                  | 27,127,575                           |
| Property operating expenses               | (4,558,780)                                       | (4,486,323)  | (8,016,484)                                 | (7,095,111)                          |
| Net property income                       | 7,236,380   | 8,732,732  | 15,898,487                                  | 20,032,464                           |
| Interest income                           | 19,683  | 19,335   | 46,365                                      | 39,196                               |
| Other income                              | 17,062  | 25,902   | 48,408                                      | 36,809                               |
|   | 7,273,125   | 8,777,969  | 15,993,260                                  | 20,108,469                           |
| Expenses                                  |   |  |   | •                                    |
| Manager's fees                            | 625,877   | 725,656  | 1,295,730                                   | 1,489,039                            |
| Trustee's fees                            | 38,397  | 37,692   | 75,950                                      | 75,199                               |
| Administrative expenses                   | 211,760   | 127,964  | 284,031                                     | 150,575                              |
| Interest expenses                         | 1,348,238   | 1,345,154  | 2,687,686                                   | 2,662,871                            |
|   | 2,224,272   | 2,236,466  | 4,343,397                                   | 4,377,684                            |
| Net Trust Income                          | 5,048,853   | 6,541,503  | 11,649,863                                  | 15,730,785                           |
| Change in fair value of derivatives       | 397,017   | 494,018  | 559,416                                     | 667,062                              |
| Income before tax<br>Taxation             | 5,445,870   | 7,035,521  | 12,209,279                                  | 16,397,847                           |
| Income after tax                          | 5,445,870   | 7,035,521  | 12,209,279                                  | 16,397,847                           |
| Other comprehensive income                |   | <u></u>  |   | . =                                  |
| Total comprehensive income for the period | 5,445,870   | 7,035,521  | 12,209,279                                  | 16,397,847                           |
| Total comprehensive income for the period |   |  |   |                                      |
| is made up as follows:                    |   |  |   |                                      |
| - Realised                                | 5,048,853   | 6,541,503  | 11,649,863                                  | 15,730,785                           |
| - Unrealised                              | 397,017   | 494,018  | 559,416                                     | 667,062                              |
|   | 5,445,870   | 7,035,521  | 12,209,279                                  | 16,397,847                           |
| EARNINGS PER UNIT (SEN)                   |   |  |   |                                      |
| - Basic                                   | 1.94  | 2.51   | 4.35  | 5.85                                 |
| - Diluted                                 | N/A   | N/A  | N/A   | N/A                                  |

The Condensed Statement of Profit or Loss and Other Comprehensive Income should be read in conjunction with the audited financial statements for the financial year ended 31 December 2013 and the accompanying explanatory notes attached.



| The figures have not been audited.          | As At<br>30.06.2014<br>RM | As At<br>31.12.2013<br>RM |
|---|---------------------------|---------------------------|
| ASSETS                                      | ****                      | 2-11-2                    |
| Non-current assets                          |                           |                           |
| Investment properties                       | 642,500,000               | 642,500,000               |
| Current Assets                              |                           |                           |
| Trade receivables                           | 497,706                   | 380,862                   |
| Other receivables, deposits and prepayments | 145,989                   | 873,304                   |
| Deposits placed with licensed bank          | 550,000                   | 700,000                   |
| Cash and bank balances                      | 56,301                    | 206,803                   |
|   | 1,249,996                 | 2,160,969                 |
| TOTAL ASSETS                                | 643,749,996               | 644,660,969               |
| LIABILITIES                                 |                           |                           |
| Non-current liabilities                     |                           |                           |
| Tenants' deposits                           | 11,115,254                | 6,140,473                 |
| Borrowings                                  | 105,500,000               | 105,500,000               |
| Derivative financial instrument             | 582,174                   | 1,141,590                 |
|   | 117,197,428               | 112,782,063               |
| Current liabilities                         |                           |                           |
| Trade payables                              | 364,487                   | 402,879                   |
| Other payables and provisions               | 3,636,316                 | 2,988,385                 |
| Tenants' deposits                           | 1,651,773                 | 6,160,879                 |
| Borrowings                                  | 11,000,000                | 8,900,000                 |
|   | 16,652,576                | 18,452,143                |
| TOTAL LIABILITIES                           | 133,850,004               | 131,234,206               |
| NET ASSET VALUE                             | 509,899,992               | 513,426,763               |
| REPRESENTED BY:                             |                           |                           |
| Unitholders' capital                        | 285,344,766               | 285,344,766               |
| Undistributed income - unrealised           | 200,358,521               | 199,799,105               |
| Undistributed income - realised             | 24,196,705                | 28,282,892                |
|   | 509,899,992               | 513,426,763               |
| NUMBER OF UNITS IN CIRCULATION (UNITS)      | 280,500,000               | 280,500,000               |
| NET ASSET VALUE PER UNIT (RM)               | 1.8178                    | 1.8304                    |
|   |                           |                           |

The Condensed Statement of Financial Position should be read in conjunction with the audited financial statements for the financial year ended 31 December 2013 and the accompanying explanatory notes attached.



# TOWER REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CHANGES IN NET ASSET VALUE FOR THE SECOND QUARTER ENDED 30 JUNE 2014

| The figures h | ave not been | audited. |
|---------------|--------------|----------|
|---------------|--------------|----------|

| The figures have not been address.                    | Undistributed Income<br>Unitholders' Non-distributable Distributable<br>Capital Unrealised Realised Total<br>RM RM RM RM |             |              |              |
|---|--|-------------|--------------|--------------|
| Current Year To Date                                  |  |             |              |              |
| At 1 January 2014                                     | 285,344,766  | 199,799,105 | 28,282,892   | 513,426,763  |
| Operations for the period ended 30 June 2014          |  |             |              |              |
| Total comprehensive income for the period             | #:   | 559,416     | 11,649,863   | 12,209,279   |
| Unitholders' transactions Distribution to unitholders |  |             |              |              |
| - 2013 final (paid on 28 February 2014)               |  | <u> </u>    | (15,736,050) | (15,736,050) |
|   | (8)  | -           | (15,736,050) | (15,736,050) |
| At 30 June 2014                                       | 285,344,766  | 200,358,521 | 24,196,705   | 509,899,992  |
| Preceding Year To Date At 1 January 2013              | 285,344,766  | 198,528,043 | 28,106,245   | 511,979,054  |
| Operations for the period ended 30 June 2013          |  |             |              |              |
| Total comprehensive income for the period             | ·•·  | 667,062     | 15,730,785   | 16,397,847   |
|   |  | 667,062     | 15,730,785   | 16,397,847   |
| Unitholders' transactions Distribution to unitholders |  |             |              |              |
| - 2012 final (paid on 28 February 2013)               | -  |             | (16,942,200) | (16,942,200) |
|   | (1) <del>(1) (2) (3) (3) (3) (3) (3) (3) (3) (3) (3) (3</del>  | =           | (16,942,200) | (16,942,200) |
| At 30 June 2013                                       | 285,344,766  | 199,195,105 | 26,894,830   | 511,434,701  |

The Condensed Statement of Changes in Net Asset Value should be read in conjunction with the audited financial statements for the financial year ended 31 December 2013 and the accompanying explanatory notes attached.



| The figures have not been audited.                   | Current<br>Year<br>To Date<br>30.06.2014<br>RM | Preceding<br>Year<br>To Date<br>30.06.2013<br>RM |
|--|--|--|
| CASH FLOW FROM OPERATING ACTIVITIES                  |  |  |
| Income before tax                                    | 12,209,279                                     | 16,397,847                                       |
| Adjustments for:                                     |  |  |
| Interest expense                                     | 2,687,686                                      | 2,662,871  |
| Interest income                                      | (46,365)                                       | (39,196)   |
| Change in fair value of investment properties        | =  | -  |
| Change in fair value of derivatives                  | (559,416)                                      | (667,062)  |
| Operating profit before working capital changes      | 14,291,184                                     | 18,354,460                                       |
| Changes in working capital:                          |  |  |
| Trade and other receivables                          | 610,471  | (357,861)  |
| Trade and other payables                             | 1,171,684                                      | 2,375,564  |
| Net cash generated from operating activities         | 16,073,339                                     | 20,372,163                                       |
| CASH FLOWS FROM INVESTING ACTIVITIES                 |  |  |
| Interest income                                      | 46,365   | 39,196   |
| Net cash generated from investing activities         | 46,365   | 39,196   |
| CASH FLOWS FROM FINANCING ACTIVITIES                 |  |  |
| Interest paid  | (2,784,156)                                    | (2,686,214)                                      |
| Drawdown of borrowings                               | 2,100,000                                      | (1,960,000)                                      |
| Distribution paid to unitholders                     | (15,736,050)                                   | (16,942,200)                                     |
| Net cash used in financing activities                | (16,420,206)                                   | (21,588,414)                                     |
|  |  |  |
| NET DECREASE IN CASH AND CASH EQUIVALENTS            | (300,502)                                      | (1,177,055)                                      |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD     | 606,803  | 1,648,322  |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD           | 306,301  | 471,267  |
| Cash and cash equivalents at end of period comprise: |  |  |
| Cash and bank balances                               | 56,301   | 71,267   |
| Deposits placed with licensed financial bank         | 550,000  | 700,000  |
|  | 606,301  | 771,267  |
| Deposits pledged as security                         | (300,000)                                      | (300,000)  |
|  | 306,301  | 471,267  |
|  | j  |  |

The Condensed Statement of Cash Flows should be read in conjunction with the audited financial statements for the financial year ended 31 December 2013 and the accompanying explanatory notes attached.

# A. Explanatory Notes pursuant to the Malaysian Financial Reporting Standard ("MFRS") 134

#### A1. Basis of Preparation

The quarterly financial report is unaudited and prepared in accordance with MFRS 134: Interim Financial Reporting, IAS 34: Interim Financial Reporting and Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad. It does not include all the information required for full annual financial statements and should be read in conjunction with the audited financial statements of Tower Real Estate Investment Trust ("Tower REIT" or "Trust") for the financial year ended 31 December 2013.

### **Changes in Accounting Policies**

The accounting policies and methods of computation used in the preparation of the quarterly financial statements are consistent with those adopted in the preparation of the audited financial statements of Tower REIT for the financial year ended 31 December 2013.

# A2. Audit Report of Preceding Financial Year

The Auditors' Report of the preceding financial year ended 31 December 2013 was not subject to any qualification.

#### A3. Seasonality or Cyclicality of Operations

The business operations of the Trust were not affected by any seasonal or cyclical factors for the quarter under review.

### A4. Unusual Items

There were no unusual items to be disclosed for the quarter under review.

# A5. Changes in Estimates of Amounts Reported in Prior Interim Periods of the Current Financial Year or in Prior Financial Years

There were no changes in estimates of amounts reported in prior interim periods of the current financial year or prior financial years that have had a material impact in the current financial period.

# A6. Debt and Equity Securities

There were no issuance, cancellation, repurchase, resale and repayment of debt and equity securities for the current quarter and the financial year to-date.

# A7. Income Distribution Paid During the Financial Period

The Trust had, on 28 February 2014, paid a final income distribution of 5.61 sen per unit, amounting to RM15,736,050 for the financial year ended 31 December 2013.

# A8. Segmental Reporting

No operating segment information has been prepared as the Trust has only one reportable segment.

# A9. Valuation of Investment Properties

The valuation of the existing properties, namely Menara HLA, HP Towers and Menara ING, had been brought forward without any amendment from the previous audited financial statements.

# A10. Material Events Subsequent to the End of the Quarterly Period

There were no material events subsequent to the end of the quarterly period.

# A11. Changes in the Composition of the Trust

There was no change in the composition of the Trust during the current quarter, and the fund size stands at 280,500,000 units.

# A12. Contingent Liabilities and Contingent Assets

There were no contingent liabilities or contingent assets to be disclosed.

# B. Additional Information pursuant to Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad

#### **B1.** Review of Performance

For the quarter under review ended 30 June 2014, the Trust recorded a gross revenue of RM11.80 million and a net realised income of RM5.05 million, representaing a decrease of 11% and 23% respectively as compared to the corresponding quarter in the preceding year.

The decrease in revenue was mainly attributed to lower occupancy rates in Menara HLA and HP Towers. The decrease in revenue together with higher operating expenses have reduced net realised income for the quarter under review.

# B2. Changes in State of Affairs

There were no material changes in the state of affairs of the Trust for the quarter under review.

# **B3.** Changes in Portfolio Composition

As at 30 June 2014, Tower REIT's composition of investment portfolio was as follows:

| At<br>Valuation<br>RM'000 | Total Real<br>Estate<br>Portfolio<br>%               |
|---------------------------|--|
|                           |  |
| 325,000                   | 51%  |
| 216,000                   | 33%  |
| 101,500                   | 16%  |
| 642,500                   | 100%   |
|                           | Valuation<br>RM'000<br>325,000<br>216,000<br>101,500 |

There were no material changes in the portfolio composition and asset allocation of the Trust for the quarter under review.

### **B4.** Changes in Net Asset Value

As at 30.06.2014 As at 31.03.2014 RM RM
509,899,992 504,454,122

Net asset value ("NAV")

NAV per unit 1.8178 1.7984

The NAV per unit as at 30 June 2014 was higher as compared to the immediate preceding quarter as a result of the realised income for the quarter under review.

#### **B5.** Changes in Unit Price

On 30 June 2014, Tower REIT's unit price closed at RM1.42 per unit, an increase of 1% as compared to the closing unit price of RM1.40 per unit as at 31 March 2014.

#### B6. Utilisation of Proceeds Raised from any Issuance of New Units

There was no issuance of new units during the quarter under review.

#### B7. Circumstances Affecting Interest of the Unitholders

There were no unusual circumstances which had materially affected the interest of the unitholders for the current quarter.

#### B8. Review of Office Property Market

Both office occupancy and rental rates continue to come under pressure due to the incoming supply of newer buildings with better specifications and the limited demand growth.

#### **B9.** Prospects

The office supply versus demand imbalance is expected to continue to exert pressure on the occupancy and rental rates. Prospects for the Trust will be challenging due to the oversupply situation. Notwithstanding the challenging operating environment, the Manager will continue to take active steps to manage the portfolio assets to maximise return to unitholders.

#### **B10.** Material Litigation

There was no material litigation as at the date of this report.

# B11. Major Maintenance Cost and Capital Expenditure

There were no major maintenance costs and capital expenditure incurred during the quarter under review.

#### **B12. Soft Commission**

During the quarter ended 30 June 2014, the Manager did not receive any soft commission (i.e. goods and services) from its brokers or dealers by virtue of transaction conducted by the Trust.

## **B13.** Revenue Recognition

#### i) Rental/Car Park Income

Rental from investment property is recognised in the profit or loss on a straight-line basis over the term of the lease unless collection is in doubt, in which case, it is recognised on a receipt basis.

Rental/car park income is recognised on an accrual basis except where default in payment of rent has occurred and rent dues remain outstanding for over six months, in which case, recognition of rental/car park income is suspended. Subsequent to suspension, income is recognised on the receipt basis until all arrears have been paid.

#### ii) Interest Income

Interest income is recognised in the profit or loss as it accrues, using the effective interest method.

# B14. Manager's Fee

Pursuant to the Deed constituting Tower REIT, the Manager's fee consists of a base fee of up to 0.75% per annum of the gross asset value and a performance fee (excluding any goods and services tax payable) of up to 4% per annum of the net property income, but before deduction of property management fee. The total base fee and performance fee for the period ended 30 June 2014 of RM719,312 and RM576,418 are 0.11% and 3.63% of the gross asset value and net property income respectively.

#### B15. Trustee's Fee

Pursuant to the Deed constituting Tower REIT, the Trustee is entitled to receive a fee of 0.03% per annum of the NAV of Tower REIT with a cap of RM200,000. The total Trustee's fee for the period ended 30 June 2014 is RM75,950.



# B16. Tax Expense

|  | Current<br>Year to Date<br>30.06.2014<br>RM'000 | Preceding<br>Year to Date<br>30.06.2013<br>RM'000 |
|--|---|---|
| Current tax expense  Reconciliation of effective tax expense             |   |   |
| Income before tax Income tax using Malaysian tax rate of 25% (2013: 25%) | <u>12,209</u><br>3,052                          | 16,398<br>4,100                                   |
| Non-deductible expenses  | 330   | 145   |
| Effect of fair value adjustment on derivatives                           | (140)   | (167)   |
| Effect of income exempted from tax Tax expense                           | (3,242)   | (4,078)   |

#### **B17.** Income Distribution

The Manager of Tower REIT has declared an interim income distribution of 3.83 sen per unit, amounting to RM10,743,150, representing approximately 92% of the realised distributable net income for the six-month period ended 30 June 2014, payable on 27 August 2014 to the unitholders registerd in the Record of Depository on 11 August 2014.

|                               | 30.06.2014<br>RM'000 | 30.06.2013<br>RM'000 |
|-------------------------------|----------------------|----------------------|
| Net property income           | 15,898               | 20,032               |
| Interest income               | 46                   | 39                   |
| Other income                  | 49                   | 37                   |
|                               | 15,993               | 20,108               |
| Less: Expenses                | (4,343)              | (4,378)              |
|                               | 11,650               | 15,730               |
| Less: Undistributed income    | (907)                | (1,453)              |
|                               | 10,743               | 14,277               |
| Total distribution comprises: | 10.712               | 1.1.000              |
| - Interim income distribution | 10,743               | 14,277               |
| Distribution per unit         |                      |                      |
| - Interim (sen)               | 3.83                 | 5.09                 |



#### TOWER REAL ESTATE INVESTMENT TRUST NOTES TO THE FINANCIAL STATEMENTS FOR THE SECOND QUARTER ENDED 30 JUNE 2014

Pursuant to the amended Section 109D of the Income Tax Act, 1967, the following withholding tax rates (effective 1 January 2009) will be deducted for distributions made to the following categories of unitholders:

- Resident corporate (no withholding tax, to tax at prevailing rate)
- Non-resident corporate (withholding tax 25%)
- Resident non-corporate (withholding tax 10%)
- Non-resident institutional (withholding tax 10%)
- Non-resident individual (withholding tax 10%)

# B18. Units held by Related Parties

As at 30 June 2014, the Manager did not hold any unit in Tower REIT. The related parties of the Manager held units in Tower REIT as follows:

|   | As at 30.06.2014     |                        |  |
|---|----------------------|------------------------|--|
|   | Number of Units '000 | Market Value<br>RM'000 |  |
| Direct/Indirect unitholdings in Tower REIT of the related parties of the Manager: |                      |                        |  |
| HLP Equities Sdn Bhd  | 60,769               | 86,292                 |  |
| Hong Leong Assurance Berhad   | 57,771               | 82,035                 |  |
| Asia Fountain Investment Company Limited  | 14,000               | 19,880                 |  |
| Hong Leong Bank Berhad  | 13,787               | 19,578                 |  |
| Hong Leong Investment Bank Berhad   | 5,887                | 8,360                  |  |
| Poh Yang Hong   | 3,085 *              | 4,381                  |  |

<sup>\*</sup> Indirect unitholdings

The market value is determined by multiplying the number of units with the market price of RM1.42 per unit as at 30 June 2014.

#### **B19.** Derivative Financial Instrument

The Trust had entered into interest rate swaps ("IRS") with a licensed financial institution to swap its floating rate into fixed rate as a pre-emptive move to mitigate the Trust's interest rate exposure. As at 30 June 2014, the Trust had entered into IRS with total notional contracts of RM100 million, fixed for contractual periods expiring in year 2016, at the rates ranging from 3.95% to 4.09% against 3-month Kuala Lumpur Interbank Offered Rate (KLIBOR).

Hedged accounting is not applied and the changes in fair value of IRS are recognised in the profit or loss. For the current quarter ended 30 June 2014, the Trust had recognised a gain of RM397,017, arising from the changes in fair value of the IRS as derived below:

|                     | Fair Value | Fair Value |        |
|---------------------|------------|------------|--------|
|                     | as at      | as at      |        |
|                     | 30.06.2014 | 31.03.2014 | Gain   |
|                     | RM'000     | RM'000     | RM'000 |
|                     |            |            |        |
| Interest rate swaps | (582)      | (979)      | 397    |

The fair value of the IRS is derived from the yield curves obtained from broker quotes in the market. The valuations are tested for reasonableness by discounting estimated future cash flows of the swap based on the terms and maturity of each contract using discount factors obtained from the prevailing interest rate swap yield curves in the market on the valuation date.

There were no changes in the credit risk, market risk and liquidity risk associated with the above derivatives since the last financial year ended 31 December 2013.

| es) |
|-----|
|     |
|     |
|     |
|     |
| )   |
| )   |
| )   |

# **B20.** Statement by the Directors of the Manager

In the opinion of the Directors of the Manager, the quarterly financial report gives a true and fair view of the financial position of Tower REIT as at 30 June 2014 and of its financial performance and cash flows for the period ended 30 June 2014.

By Order of the Board GLM REIT Management Sdn Bhd (as the Manager of Tower Real Estate Investment Trust)

LIM YEW YOKE CHIN MIN YANN Secretaries

Kuala Lumpur 21 July 2014